

**TAMILNADU INDUSTRIAL DEVELOPMENT CORPORATION LIMITED**  
**Request for Proposal (RFP)**  
**For Selection of Consultants For Master Plan, Detailed Engineering And Project Management Consultancy services**  
**for development of basic infrastructure at Kovilpati Airstrip**  
**Pre Bid Queries**

S. No.	Page no. & RFP Clause No.	Clause details	Queries/Suggestion/Clarification	TIDCO Clarification
<b>BIDDER - 1</b>				
1	Clause 3.5 (i), Technical Proposal, Page No.10 of 47	50% of the project team composition should be permanent employees of the sole firm.	We request you to revise the clause as the proposed Project team should be in the Contractual position dedicated to this project.	As already stated in RFP,Team leader should be permanent employee. Among other members of team ,it is preferred Civil infrastructure expert shall be permanent from any member of consortium
2	Clause 6.22, Valuation Methodology & Ranking, Page No.15 of 47	Proposals will finally be ranked according to their combined technical (ST) and financial (SF) scores as follows: Combined score $S = ST \times TW + SF \times FW$ Where S is the combined score, and TW and FW are weights assigned to Technical and Financial Proposals that shall be 0.70 and 0.30 respectively.	We request you to consider QCBS method with 80:20 ratio	Shall be as per RFP conditions.
3	Chapter C, Clause (3), Data Sheet, Page No.19 of 47	The last date for submission of bids – 21.10.2024 at 3.00 PM	We request you to extend the last date for submission of proposal by Three weeks from the date of issuing the reply to pre-bid queries	Last date for submission of bids has been extended to 05 Nov 2024 vide corrigendum 1.
4	Chapter E, Clause 1.1 (iii), Minimum Qualification Criteria for Evaluation, Page No.21 of 47	The bidder should have experience of at least one similar project i.e. preparation of a detailed master engineering plan/ Techno Economic Feasibility Report (TEFR) related to the development of infrastructure for FTO/ Airports/ Airstrips/ Airfields/ Aerodrome. The bidder shall meet these criteria as a sole firm or as a lead bidder of a consortium and the consultancy assignment should have been completed within the last five (5) financial years ending 31.03.2024.	We request you to consider the Consultancy assignments completed within the Last fifteen (15) financial years ending 31.03.2024.	Consultancy assignments completed within the last ten (10) financial years ending 31.03.2024 can be considered.
5	Chapter E, Clause 1.1 (iii), Minimum Qualification Criteria for Evaluation, Page No.21 of 47	The bidder should have experience of at least one similar project i.e. preparation of a detailed master engineering plan/ Techno Economic Feasibility Report (TEFR) related to the development of infrastructure for FTO/ Airports/ Airstrips/ Airfields/ Aerodrome. This consultancy assignment should necessarily be for a project in India.	We request you to revise the clause and consider the International Projects for the evaluation.	Bidder should have undertaken consultancy assignment for atleast one similar project in India. Additional projects can be of international projects or Domestic Projects.

6	Chapter E, Clause 1.1 (iv), Minimum Qualification Criteria for Evaluation, Page No.21 of 47	The bidder should have experience of at least one PMC/PMU project related to the development of infrastructure for FTO/ Airports/ Airstrips/ Airfields/ Aerodrome/ Infrastructure projects/ Roads & Transport. The consultancy assignment should have been completed within the last five (5) financial years ending 31.03.2024.	We request you to consider the Consultancy assignments completed within the Last fifteen (15) financial years ending 31.03.2024.	Consultancy assignments completed within the last ten (10) financial years ending 31.03.2024 can be considered.
7	Chapter E, Clause 1.1 (iv), Minimum Qualification Criteria for Evaluation, Page No.21 of 47	The bidder should have experience of at least one PMC/PMU project related to the development of infrastructure for FTO/ Airports/ Airstrips/ Airfields/ Aerodrome/ Infrastructure projects/ Roads & Transport.  This consultancy assignment should necessarily be for a project in India.	We request you to revise the clause and consider the International Projects for the evaluation.	Bidder should have undertaken consultancy assignment for atleast one similar project in India. Additional projects can be of international projects or Domestic Projects.

8	Chapter F,Para 9: Timeline & Payment Page No. 32 of 47	Stage I timeline give T+11 weeks for six deliverables	We request you to revise timeline for stage I up to T+20 weeks for six deliverables as given below,  1. Submission of Inception Report : T+ 3 week  2. Submission of Interim Report : T+ 6 weeks  3. Submission of DPR : T+ 13 weeks  4. Necessary approvals : As per actuals  5. Submission of Tender document : T+ 16 weeks and selection of contractor  6. Completeion of Bid management : T+ 20 weeks including selection of contractor	Revised timeline for delliverables of stage I is as follows:  1. Submission of Inception Report : T+ 4 week  2. Submission of Interim Report : T+ 6 weeks  3. Submission of DPR : T+ 12 weeks  4. Necessary approvals : As per actuals  5. Submission of Tender document : T+ 14 weeks and selection of contractor  6. Completeion of Bid management : T+ 18 weeks including selection of contractor
9	Chapter F, Para 1 Page no. 25 of 47	RFP is silent about environmental clearance	This may require for DGCA, AAI, MOCA approval.	As mentioned in RFP clause 6.2 of section F,all necessary approvals needed for the project to be obtained.
10	Clause 11, Dispute Resolution & Jurisdiction of the Court, Page No.17 of 47	The Parties agree to use their best efforts for resolving all disputes arising under or in respect of this Contract promptly, equitably and in good faith, and further agree to provide each other with reasonable access during normal business hours to all non-privileged records, information and data pertaining to any Dispute. For any dispute arising out of this Contract, only the Courts in Chennai shall have jurisdiction to settle such disputes.	It is requested that in addition to the Court's jurisdiction for dispute resolution under the contract, kindly include the Arbitration Proceedings (by a Panel of 3 Arbitrators to be appointed in terms of the Arbitration & Conciliation Act, 1996) as Dispute resolution mechanism which shall take place before any disputes are to be referred to the Court.	Arbitration clause shall form part of the Contract which shall be entered between TIDCO & successful bidder . As far as as RFP is concerned,pl refer clause 13.1 section B of the RFP.
11	Clause 9, Timelines and Payment Terms, Page No. 32 of 47	Duration of Contract: Stage I – 11 Weeks Stage II – 6 Months Defect Liability Period?	Since the duration of the contract for consultant has not been clearly mentioned in the RFP, it is requested to kindly provide the exact contract duration for the consultant including the Defect Liability Period.	Duration of the contract has been specified in the RFP.However the Defect liability period for the consultant would be one year from the completion of construction.

12	Clause. 3.13, Financial Proposal, Page. 12 of 47	The Financial Proposal should be a lump sum proposal inclusive of all the costs except applicable taxes associated with the assignment. Bidder shall express the price of their services in Indian Rupees. Exchange rate risk, if any, shall be borne by the Bidder.	In the entire RFP, except this clause, no information related to treatment of taxes/duties applicable to the consultant's services under this contract has been provided. Therefore, it is requested to kindly provide detailed tax treatment for GST/VAT/TDS/other applicable taxes and duties associated to this contract.	Shall be as per RFP conditions.
13	General	GCC and SCC are missing in the RFP	Requested to kindly mention GCC and SCC in the RFP	GCC have been mentioned at clause 1, Information to Bidders, Page 8 & SCC have been mentioned at Terms of reference, Page 25 of 47 of the RFP.
14	General	The provision for the limitation of liability of the Consultant has not been provided	It is requested to kindly mention the limitation of the Consultant's liability to be maximum up to the contract price and the duration of such liability shall be the duration of the consultancy contract for the project.	Limitation of liability of the consultant shall be part of the contract to be executed between TIDCO & successful bidder
15	General	The mode of payment (i.e. timeline for raising invoices and due date for payment of such invoices by the client) has not been provided	It is requested to kindly clarify the mode of payment (i.e. timeline for raising invoices and due date for payment of such invoices by the client) including rate of interest for delayed payment by the client if payment made beyond such specified due date.	Shall be as per RFP conditions.
16	General	Provisions related to post award modification/variation in the scope of services (if any) has not been provided in the RFP	In absence of provisions related to post award variation/modification / amendment of the contract in the RFP, we believe that in case any additional services need to be provided by the consultant which is beyond the scope as described in the RFP, the contract will be amended in mutual agreement basis in writing to be signed by both the parties and payment terms for such services shall form part of such amended contract. Please Confirm.	Provisions related to post award modification/variation in the scope of services (if any) shall be part of the contract to be executed between TIDCO & successful bidder

**BIDDER - 2**

S. No.	Page no. & RFP Clause No.	Clause details	Queries/Suggestion/Clarification	TIDCO Clarification
17	Page no. 21 under Eligibility Criteria and Evaluation Methodology Clause 1.1 (iv)	The bidder should have experience of at least one PMC/PMU project related to the development of infrastructure for FTO/ Airports/ Airstrips/ Air Fields/ Aerodrome/ Infrastructure projects/ Roads & Transport.	We request you to confirm whether the PMC services for Construction of buildings with all the infrastructural facilities like roads, site development, power & water distribution etc. can be considered under the category of infrastructure projects.	Shall be as per RFP conditions.
18	Page no. 22 under Eligibility Criteria and Evaluation Methodology Clause 2, S No. 1	Preparation of a master plan, Techno Economic Feasibility Report (TEFR) including detailed engineering related to the development of infrastructure for FTO/ Airports/ Airstrips/ Air Fields/ Aerodrome with minimum one project	We request you to consider, the bidder should have experience of at least one similar project i.e. preparation of a detailed master engineering plan/ Techno Economic Feasibility Report (TEFR) related to the development of infrastructure for FTO/ Airports/ Airstrips/ Air Fields /Aerodrome.	Shall be as per RFP conditions.
19	Page no. 21 under Eligibility Criteria and Evaluation Methodology Clause 1.1 (iv)	The bidder should have experience of at least one PMC/PMU project related to the development of infrastructure for FTO/ Airports/ Airstrips/ Air Fields/ Aerodrome/ Infrastructure projects/ Roads & Transport.	We request you to consider experience of at least one completed/ 90% Substantial completion in PMC/PMU project related to the development of infrastructure for FTO/ Airports/ Airstrips/ Air Fields/ Aerodrome/ Infrastructure projects/ Roads & Transport.	Shall be as per RFP conditions.

20	Page no. 21 under Eligibility Criteria and Evaluation Methodology Clause 1.1 (v)	Financial Eligibility: The average annual turnover of the bidder should not be less than INR 50 Crore during the last three (3) financial years (i.e., 2021-22, 2022-23, 2023-24).	We request to kindly amend the clause as the average annual turnover of the bidder should not be less than INR 30 Crore during the last three (3) financial years (i.e., ,2021-22, 2022-23, 2023-24).	The average annual turnover of the bidder should not be less than INR 20 Crores during the last three (3) financial years (i.e., ,2021-22, 2022-23, 2023-24) can be considered
21	Page no. 21 under Eligibility Criteria and Evaluation Methodology Clause 1.1 (iii) & (iv)	The bidder shall meet these criteria as a sole firm or as a lead bidder of a consortium and the consultancy assignment should have been completed within the last five (5) financial years ending 31.03.2024.	We request to kindly remove these clauses to attain border participation for this assignment.	The bidder as a sole firm or as a consortium meet these criteria and the consultancy assignment should have been completed within the last ten (10) financial years ending 31.03.2024.
22	Page no. 21 under Eligibility Criteria and Evaluation Methodology Clause 1.1 (iv)	The bidder should have experience of at least one PMC/PMU project related to the development of infrastructure for FTO/ Airports/ Airstrips/ Air Fields/ Aerodrome/Infrastructure projects/ Roads & Transport	Given the scope of work related to preparation of DPR and PMC services, we request the authority to kindly remove PMU experience from the Eligibility Criteria.	Shall be as per RFP conditions.
23	Page no. 23 under Evaluation Criteria Project Team		We request to confirm or specify the man month requirement of the project team.	Shall be as per RFP conditions.
24	Page no. 23 under Evaluation Criteria Project Team	Team Leader - Team Leader should be a Post Graduate in Engineering / Management / Planning with specific experience in preparation of detailed Engineering Master Plan, Conceptual design, Engineering design, Infrastructure plan, etc. for FTO/ Airports/ Airstrips/ Air Fields/Aerodrome projects. He / She should have been Team Leader for at least one similar assignment during the last ten years and should be a p	We request to consider Team Leader to be a Graduate in Engineering / Management / Planning who is proficient and well versed in preparation of detailed Engineering Master Plan, Conceptual design, Engineering design, Infrastructure plan, etc. for FTO/ Airports/ Airstrips/ Air Fields/ Aerodrome projects. He / She should have been Team Leader for at least one similar assignment during the last ten years and should be a permanent employee of the firm.	Shall be as per RFP conditions.
25	Page no. 23 under Evaluation Criteria Project Team	Team Leader - Team Leader should be a Post Graduate in Engineering / Management / Planning with specific experience in preparation of detailed Engineering Master Plan, Conceptual design, Engineering design, Infrastructure plan, etc. for FTO/ Airports/ Airstrips/ Air Fields/ Aerodrome projects. He / She should have been Team Leader for at least one similar assignment during the last ten years and should be a permanent employee of the firm.	Given the nature of the assignment, we believe that, PMC is equally important for this assignment. Hence, we request to consider the Team Leader experience as following Graduate in Engineering/ Management/ Planning who is proficient and well versed in project execution/ preparation of detailed Engineering Master Plan/Conceptual design/ Engineering design/ Infrastructure plan, etc. for FTO/ Airports/ Airstrips/ Air Fields/ Aerodrome projects.	Shall be as per RFP conditions.

26	Page no. 23 under  Evaluation Criteria  Project Team	Airport Expert - Domain Expert  should be a graduate in  Engineering / Management/  Planning with specific experience  in preparation of detailed  engineering master plan,  Engineering design, Infrastructure  plan, etc for FTO/ Airports/  Airstrips/ AirFields/ Aerodrome  projects.	Given the objective of the assignment to establish a Flying Training Organization, we request the authority to consider the Airport Expert experience as following Graduate in Engineering / Management/ Planning with specific experience in flying/ Air traffic control/networking system/ preparation of detailed engineering master plan/ Engineering design/ Infrastructure plan, etc for FTO/ Airports/ Airstrips/ AirFields/ Aerodrome projects	Shall be as per RFP conditions.
27	Page no. 29 under  Terms of Reference  Clause 8	Project Management Services    Including Construction Supervision	We request to kindly mention the time period for Pre construction stage, Construction stage and Post Construction Stage in specific for time bound deliverables.	Please refer clause 9 of section F of RFP. Pre construction stage - 18 weeks . Construction & Post construction period - 6 months.
28	Page no. 32 under  Terms of Reference  Clause 9	Timelines and Payment Terms	We request to kindly confirm the time period mentioned for PMC services and also to specify the payment terms in case of extension of project due to delay which are not attribute to consultant.	Shall be as per RFP conditions.
29		Approximate Project Cost & Project Area	We request to kindly specify the approx. cost & Area of project for reference.	Project cost has to be arrived by the bidder based on the estimates. Please refer to Clause 1.6 of section B of the RFP. Projects area: Approximately 100 acres.
30	Page no. 19  Data Sheet	Last date for submission of bids  21.10.2024 at 3:00 PM	We request you to grant extension of time for 2 weeks counting from last date of submission of bid.	Last date for submission of bids has been extended to 05 Nov 2024 vide corrigendum 1.

**BIDDER - 3**

S. No.	Page no. & RFP Clause No.	Clause details	Queries/Clarification	TIDCO Clarification
31	SECTION-E MINIMUM QUALIFICATION CRITERIA FOR EVALUATION Clause 1.1 (i) Page 21	The sole bidder should be a registered legal entity recognised under the legal statute of Including any Company, Partnership firms / LLP operating for minimum ten (10) years as on March 31, 2024.	Relaxation of Eligibility Criteria to allow Organisations with suitable technical experience to participate and make the process more competitive. (We are recognised as a Category 'D' (Micro) MSME (UAM No. – TN02D0156946) by the Ministry of Micro, Small, and Medium Enterprises. As per The Ministry of Micro, Small, and Medium Enterprises (MSME) released a policy circular on 10th March 2016 for “Relaxation of Norms for Startups and MSMEs in Public Procurement on Prior Experience – Prior Turnover criteria”.	Shall be as per RFP conditions.
32	SECTION-E MINIMUM QUALIFICATION CRITERIA FOR EVALUATION Clause 1.1 (iii) Page 21	The bidder should have experience of at least one similar project i.e. preparation of a detailed master engineering plan/ Techno Economic Feasibility Report (TEFR) related to the development of infrastructure for FTO/ Airports/ Airstrips/ Air Fields/ Aerodrome.	Relaxation of Eligibility Criteria to allow Organisations with suitable technical experience to participate and make the process more competitive.	Shall be as per RFP conditions.

33	SECTION-E MINIMUM QUALIFICATION CRITERIA FOR EVALUATION Clause 1.1 (iv) Page 21	The bidder should have experience of at least one PMC/PMU project related to the development of infrastructure for FTO/ Airports/ Airstrips/ Air Fields/ Aerodrome/ Infrastructure projects/ Roads & Transport.	Relaxation of Eligibility Criteria to allow Organisations with suitable technical experience to participate and make the process more competitive.	Shall be as per RFP conditions.
34	SECTION-E MINIMUM QUALIFICATION CRITERIA FOR EVALUATION Clause 1.1 (v) Page 21	Financial Eligibility: The average annual turnover of the bidder should not be less than INR 50 Crore during the last three (3) financial years (i.e., 2021-22, 2022-23, 2023-24). The proposals satisfying the above minimum eligibility criteria will only be considered for further evaluation.	Relaxation of Financial Capacity to allow Organisations with suitable technical experience to participate and make the process more competitive. (We are recognised as a Category 'D' (Micro) MSME (UAM No. – TN02D0156946) by the Ministry of Micro, Small, and Medium Enterprises. As per The Ministry of Micro, Small, and Medium Enterprises (MSME) released a policy circular on 10th March 2016 for "Relaxation of Norms for Startups and MSMEs in Public Procurement on Prior Experience – Prior Turnover criteria".	The average annual turnover of the bidder should not be less than INR 20 Crores during the last three (3) financial years (i.e., 2021-22, 2022-23, 2023- 24) can be considered
35	SECTION-2 SELECTION PROCESS 2.1 (S. No. 1) Evaluation Criteria Page 22	Experience of the Consulting Agency in making Detail Engineering Master Plan:Preparation of a master plan, Techno Economic Feasibility Report (TEFR) including detailed engineering related to the development of infrastructure for FTO/ Airports/ Airstrips/ AirFields/ Aerodrome with minimum one project	Relaxation of Evaluation Criteria to allow Organisations with suitable technical experience to participate and make the process more competitive.	Shall be as per RFP conditions.
36	SECTION-2 SELECTION PROCESS 2.1 (S. No. 2) Evaluation Criteria Page 22	Experience of the Consulting Agency as PMC/ PMU: At least one PMC/PMU experience related to the development of infrastructure for FTO/ Airports/ Airstrips/ AirFields/ Aerodrome/ Infrastructure projects/ Roads & Transport.	Relaxation of Evaluation Criteria to allow Organisations with suitable technical experience to participate and make the process more competitive.	Please refer RFP clause 2.1 of section E of the RFP.

37	SECTION-2 SELECTION PROCESS 2.1 (S. No. 3) Evaluation Criteria Page 23	<p>Team Leader - 10 marks</p> <ul style="list-style-type: none"> <li>▪ Minimum 15 years of experience - 6 marks</li> <li>▪ For every additional 2 years of experience - 2 marks will be given limited to a maximum of 4 marks.</li> <li>▪ Team Leader should be a Post Graduate in Engineering / Management / Planning with specific experience in preparation of detailed Engineering Master Plan, Conceptual design, Engineering design, Infrastructure plan, etc. for FTO/ Airports/ Airstrips/ AirFields/ Aerodrome projects. He / She should have been Team Leader for at least one similar assignment during the last ten years and should be a permanent employee of the firm</li> </ul>	<p>Relaxation in the Conditions of Eligibility for Key Personnel to allow Organisations with suitable technical experience to participate and to make the process more competitive and for MSMEs in compliance with S.O.581(E) published under Gazette of India as "Public Procurement Policy for Micro and Small Enterprises (MSEs) Order, 2012" and Start-up India Registered firms. (We are recognised as a Category 'D' (Micro) MSME (UAM No. – TN02D0156946) by the Ministry of Micro, Small, and Medium Enterprises. And Our</p>	Shall be as per RFP conditions.
38	SECTION-2 SELECTION PROCESS 2.1 (S. No. 3) Evaluation Criteria Page 23	<p>Airport Expert – 8 marks</p> <ul style="list-style-type: none"> <li>▪ Minimum 10 years of experience - 6 marks</li> <li>▪ For every additional 2 years of experience - 1 mark will be given limited to a maximum of 2 marks.</li> <li>▪ Domain Expert should be a graduate in Engineering / Management/ Planning with specific experience in preparation of detailed engineering master plan, Engineering design, Infrastructure plan, etc for FTO/ Airports/ Airstrips/ AirFields/ Aerodrome projects.</li> </ul>	<p>Relaxation in the Conditions of Eligibility for Key Personnel to allow Organisations with suitable technical experience to participate and to make the process more competitive and for MSMEs in compliance with S.O.581(E) published under Gazette of India as "Public Procurement Policy for Micro and Small Enterprises (MSEs) Order, 2012" and Start-up India Registered firms.</p>	Shall be as per RFP conditions.



39	SECTION-2 SELECTION PROCESS 2.1 (S. No. 3) Evaluation Criteria Page 23	Architect – 6 marks ▪ Minimum 10 years of experience - 4 marks ▪ For every additional 2 years of experience- 1 mark will be given limited to a maximum of 2 marks. Architect should be a Post Graduate in Civil Engineering / Urban Planning / Architecture with experience in planning, designing, costing, master plans / schemes and finalization of specification & functional requirement for FTO/ Airports/ Airstrips/ AirFields/ Aerodrome projects.	Relaxation in the Conditions of Eligibility for Key Personnel to allow Organisations with suitable technical experience to participate and to make the process more competitive and for MSMEs in compliance with S.O.581(E) published under Gazette of India as “Public Procurement Policy for Micro and Small Enterprises (MSEs) Order, 2012” and Start-up India Registered firms.	Shall be as per RFP conditions.
40	SECTION-2 SELECTION PROCESS 2.1 (S. No. 3) Evaluation Criteria Page 23	Civil Infrastructure Expert - 6 marks ▪ Minimum 10 years of experience - 4 marks ▪ For every additional 2 years of experience- 1 mark will be given limited to a maximum of 2 marks. Infrastructure Expert should be a graduate in Civil Engineering / Infrastructure planning with experience in FTO/ Airports/ Airstrips/ AirFields/ Aerodrome projects.	Relaxation in the Conditions of Eligibility for Key Personnel to allow Organisations with suitable technical experience to participate and to make the process more competitive and for MSMEs in compliance with S.O.581(E) published under Gazette of India as “Public Procurement Policy for Micro and Small Enterprises (MSEs) Order, 2012” and Start-up India Registered firms.	Shall be as per RFP conditions.

**BIDDER - 4**

S. No.	Page no. & RFP Clause No.	Clause details	Queries/Suggestion/Clarification	TIDCO Clarification
41	Page No.21 Minimum Qualification Criteria for Evaluation:Clause 1.1 (iii)	The bidder should have experience of at least one similar project i.e. preparation of a detailed master engineering plan/ Techno Economic Feasibility Report (TEFR) related to the development of infrastructure for FTO/ Airports/ Airstrips/ Air Fields/ Aerodrome. The bidder shall meet these criteria as a sole firm or as a lead bidder of a consortium and the consultancy assignment should have been completed within the last five (5) financial years ending 31.03.2024. This consultancy assignment should necessarily be for a project in India.	We request you to please modify this clause as under: The bidder should have experience of at least one similar project i.e. preparation of a detailed master engineering plan/ Techno Economic Feasibility Report (TEFR) related to the development of infrastructure for FTO/ Airports/ Airstrips/ Air Fields/ Aerodrome/ Infrastructure projects/ Roads & Transport. The bidder shall meet these criteria as a sole firm or as a lead bidder of a consortium and the consultancy assignment should have been completed within the last five (5) financial years ending 31.03.2024. This consultancy assignment should necessarily be for a project in India.	Shall be as per RFP conditions.

42	Page No.21 Minimum Qualification Criteria for Evaluation: Clause 1.1 (v) Financial Eligibility:	The average annual turnover of the bidder should not be less than INR 50 Crore during the last three (3) financial years (i.e., 2021-22, 2022-23, 2023-24). The proposals satisfying the above minimum eligibility criteria will only be considered for further evaluation.	We request you to please modify this clause as under: The average annual turnover of the bidder should not be less than INR 25 Crore during the last three (3) financial years (i.e., 2021-22, 2022-23, 2023-24). The proposals satisfying the above minimum eligibility criteria will only be considered for further evaluation.	The average annual turnover of the bidder should not be less than INR 20 Crores during the last three (3) financial years (i.e.,2021-22, 2022-23, 2023- 24) can be considered
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**BIDDER - 5**

S. No.	Page no. & RFP Clause No.	Clause details	Queries/Suggestion/Clarification	TIDCO Clarification
43	Technical Proposal Clause 3.5 RFP Page No: 10	50% of the project team composition should be permanent employees of the sole firm.	We kindly request the authority to consider employees who are associated with the firm or have a stable working relationship with the firm.	As already stated in RFP,Team leader should be permanent employee. Among other members of team ,it is preferred Civil infrastructure expert shall be permanent from any member of consortium
44	Submission, Receipt and Opening of Proposals Clause 5.10 RFP Page No: 13	5.1 The consultant would be selected based on the Quality and Cost Based Selection (QCBS) method with 70% weightage to Technical Proposal and 30% weightage to Financial Proposal.	We kindly request that the authority to consider and modify the selection criteria to allocate 80% weight to the Technical Proposal and 20% weight to the Financial Proposal.	Shall be as per RFP conditions.
45	E. Eligibility Criteria and Evaluation Methodology 1.1. (iii) RFP Page No: 21	The bidder should have experience of at least one similar project i.e. preparation of a detailed master engineering plan/ Techno Economic Feasibility Report (TEFR) related to the development of infrastructure for FTO/ Airports/ Airstrips/ Air Fields/ Aerodrome. The bidder shall meet these criteria as a sole firm or as a lead bidder of a consortium and the consultancy assignment should have been completed within the last five (5) financial years ending 31.03.2024. This consultancy assignment should necessarily be for a project in India.	To demonstrate technical capacity, we request the authority to consider the experience of the Consortium as a whole or any of its constituent members for evaluation. Additionally, we kindly request the Authority to remove the requirement that the consultancy assignment project must be based in India.	The eligibility criteria shall met by a sole firm or consortium as a whole and the consultancy assignment should have been completed within the last ten (10) financial years ending 31.03.2024. Other conditions shall be as per the RFP
46	E. Eligibility Criteria and Evaluation Methodology 1.1 (iv) RFP Page No: 21	The bidder should have experience of at least one PMC/PMU project related to the development of infrastructure for FTO/ Airports/ Airstrips/ Air Fields/ Aerodrome/ Infrastructure projects/ Roads & Transport. The bidder shall meet these criteria as a sole firm or as a lead bidder of a consortium and the consultancy assignment should have been completed within the last five (5) financial years ending 31.03.2024. This consultancy assignment should necessarily be for a project in India.	To demonstrate technical capacity, we request the authority to consider the experience of the Consortium as a whole or any of its constituent members for evaluation. Additionally, we kindly request the Authority to remove the requirement that the consultancy assignment project must be based in India.	The eligibility criteria shall met by a sole firm or consortium as a whole and the consultancy assignment should have been completed within the last ten (10) financial years ending 31.03.2024. Other conditions shall be as per the RFP
47	2. Selection Process 2.1 Technical Evaluation Criteria RFP Page No: 22	Approach & Methodology a) Presentation of technical approach and methodology: (25 marks) b) Work plan schedule (5 marks)  MAX MARK : 30	We kindly request the authority to clarify whether the presentation should be submitted along with the technical proposal or if it will be presented separately by the qualified bidder.	The presentation needs to be given separately by the technically qualified bidder.
48	Data Sheet	Last Date for Submission of Bids: 21.10.2024 at 3:00 PM	Considering the project's complexity, we kindly request an extension of at least 3 weeks' time after Prebid reply. This extension will provide us with the necessary time to prepare and submit a competitive technical proposal.	Last date for submission of bids has been extended to 05 Nov 2024 vide corrigendum 1.

**BIDDER - 6**

S. No.	Page no. & RFP Clause No.	Clause details	Queries/Suggestion/Clarification	TIDCO Clarification
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49	RFP Page No. 22 Eligibility Criteria And Evaluation Methodology Clause No.2 Selection Process Point no. 3 Approach & Methodology	a) Presentation of technical approach and methodology: (25 marks) b) Work plan schedule (5 marks)	Do we need to submit the A&M along with the bid, or we have to prepare PPT to give a presentation to the Board?	The presentation needs to be given separately by the technically qualified bidder.
50	Aerodrome	Kovilpatti Aerodrome	Will the Kovilpatti aerodrome be used for day time VFR flight only?	Kovilpatti airstrip will be used for day time VFR flight only
51	Runway	Length of Runway and Land Acquisition	What will be the length of the runway? Any additional land acquisition is required?	Please refer clause 1.6 in section B - Information to Bidders.
52	Bid Documents	Preparation of Bid Documents	We presume that we need to prepare bid documents to select contractors on item rate. Please clarify.	Please refer to clause 5 in section F - Terms of Reference.
53	F. Terms of reference RFP Page No. 26 Clause No. -3 Preparation of Master Plan. Sub Clause-3.1	Prepare the master plan covering the requirement of operational area including Parking Bay for minimum 10 nos. code trainer aircraft, other services and plots for the proposed minimum 2 FTOs, service providers area which include FTO Hangers, Teaching cum Laboratory and Administrative area and common amenities physical infrastructure including approach roads, perimeter roads, storm water drainage network with recharge facilities, comprehensive water supply system, sewerage system along with STP and recycling of treated waste water for green/landscaped areas, electrical distribution centre along with locations and capacities of transformers, landscaping plan, access control in the form of entry/exit, security, appropriate fire hydrant systems, etc.	What will be the maximum number of plots which will be provided for FTOs (Flying Training Organisations)? How many FTO hangers are envisaged in the current project?	Bidder has to recommend the plot size, No. of plots which can be provided to FTO operators.
54	F. Terms of reference RFP Page No. 28 Clause No. -4 Detailed Engineering and Design Sub Clause-4.5	The consultant shall prepare Master plan and Detailed Engineering including but not limited to the structural design, MEP design. The consultant shall carry out Structural analysis & structural design calculations including seismic design based on design output. Designing the services shall be as per relevant Codes & specifications and compliance to general safety and design standards. Proof Checking of all Design and Drawings to be done through reputed organization(s) approved by TIDCO.	"Proof Checking of all Design and Drawings to be done through reputed organization (s) approved by TIDCO." Please mention the name of those organizations.	Proof checking as mentioned in clause 4.5 of section F of RFP is deleted.
	F. Terms of reference RFP	<b>VSI.No</b> <b>Deliverable</b> <b>Timeframe</b>		Revised timeline for deliverables of stage I is as follows:

		(From date of LoA)
2	Submission of Interim Report having preliminary assessment, test reports, survey report	T+ 3 weeks
3	Submission of DPR having Master Plan, Detailed Design and Detailed Estimates	T+ 5 weeks
5	Submission of tender Documents	T+ 7 weeks
6.	Completion of Bid management process including selection of contractor	+11 weeks
<b>Stage II – PMC Services – 6 months Deliverable</b>		
6. Reviewing, monitoring, progress, quality cost and time control, progressing, documentation		
<b>TIME FRAME (FROM DATE OF LOA)</b>		
This will be paid on monthly basis proportion to the expenditure on the work. However, if the actual manpower deployment by the consultant is less than the projected manpower schedule, the monthly bill will be reduced accordingly.		
<b>Deliverable</b>		
7. Post Construction activities, final documentation including as built drawings and bringing building for beneficial use and obtain final certification from competent authorities.		
<b>TIME FRAME (FROM DATE OF LOA)</b>		
construction and Defect Liability Period – submission of all documents as per scope of work		

SL.No.	Deliverable	Time frame
2	Submission of Interim Report having preliminary assessment, test reports, survey report	T+5 weeks
3	Submission of DPR having Master Plan, Detailed Design and Detailed Estimates	T+12 weeks
5	Submission of tender document	T + 17 weeks
6	Completion of Bid management process including selection of contractor	T + 25 weeks
<b>Stage II – PMC Services – 8 months Deliverable</b>		
6. Reviewing, monitoring, progress, quality cost and time control, progressing, documentation		
<b>TIME FRAME (FROM DATE OF LOA)</b>		
This will be paid on monthly basis proportion to the expenditure on the work. However, if the actual manpower deployment by the consultant is less than the projected manpower schedule, the monthly bill will be reduced accordingly		
<b>Deliverable</b>		
7. Post Construction activities, final documentation including as built drawings and		

1. Submission of Inception Report : T+ 4 week
  2. Submission of Interim Report : T+ 6 weeks
  3. Submission of DPR : T+ 12 weeks
  4. Necessary approvals : As per actuals
  5. Submission of Tender document : T+ 14 weeks and selection of contractor
  6. Completeion of Bid management : T+ 18 weeks including selection of contractor
- Other conditions shall be as per the RFP.

56	General	<p>“Limitation of Liability:  The Consultant shall be liable to pay compensation to TIDCO only if it is established that the Consultant has failed to exercise reasonable skill, care, and diligence in the performance of its obligations in relation to the services. If it is established that the Consultant is liable to pay any compensation to TIDCO, then such compensation shall be limited to the amount of reasonably foreseeable direct loss or damage suffered by the TIDCO due to the acts or omissions of the Consultant in performing its obligations, and, in any event, such amount shall not exceed more than 100% (Hundred Percent) of the total fees actually paid to the Consultant in relation hereto. TIDCO agree to waive all claims against the Consultant so far as the aggregate of damages which might or otherwise be payable exceeds the maximum amount payable as stated above.  Notwithstanding anything to the contrary provided in the offer, the Consultant shall not be liable to the TIDCO for any loss of revenue, loss of profit, loss of production, loss of contracts, loss of use, loss of business, third part punitive damages or loss of business opportunity or any indirect, special or consequential loss or damage.”</p>		Limitation of liability of consultant shall be part of the contract to be executed between TIDCO & successful bidder
57	Information to Bidders – Clause 1.9 (RFP Pg. No. 9)	TIDCO also reserves the right to terminate the contract on the grounds of negligence of obligations as per the accepted bid conditions and/or any other reasons not attributable to TIDCO and/or on account of any Force Majeure events that may be decided solely at the discretion of TIDCO. In case of termination of the contract on the ground of negligence the compensation shall be restricted to the amount of work done by the Client and no claim whatsoever for any compensation shall be entertained by TIDCO. Further in case of termination of contract due to fraud or voluntarily non-compliance after reminders, then TIDCO may take appropriate action against the Performance security and will stop the payment.	There is no time provided for rectification to the Consultant, leading to an immediate termination, which is prejudicial to the Consultant. Kindly amend the clause as under: “TIDCO also reserves the right to terminate the contract by providing a notice of not less than thirty (30) in writing to the Consultant on the grounds of negligence of obligations as per the accepted bid conditions and/or any other reasons not attributable to TIDCO and/or on account of any Force Majeure events that may be decided solely at the discretion of TIDCO. In case of termination of the contract on the ground of negligence the compensation shall be restricted to the amount of work done by the Client and no claim whatsoever for any compensation shall be entertained by TIDCO. Further in case of termination of contract due to fraud or voluntarily non-compliance after reminders, then TIDCO may take appropriate action against the Performance security and will stop the payment.”	Suitable Termination clause by client shall be part of the contract to be executed between TIDCO & successful bidder
58	No Clause available	Termination by Consultant	The Consultant does not have the right to terminate the Contract in case of non-payment. Kindly add the following clause in the contract: “The Consultant shall be entitled to terminate the Contract by providing a notice of not less than thirty (30) days in case of non-payment of timely dues as stipulated under the Contract.”	Suitable Termination clause by Consultant shall be part of the contract to be executed between TIDCO & successful bidder

59	Information to Bidders – Clause 11.1 ( RFP Pg. No. 17)	The Parties agree to use their best efforts for resolving all disputes arising under or in respect of this Contract promptly, equitably and in good faith, and further agree to provide each other with reasonable access during normal business hours to all non-privileged records, information and data pertaining to any Dispute. For any dispute arising out of this Contract, only the Courts in Chennai shall have jurisdiction to settle such disputes.	Specify a timeline for resolving the disputes amicably. Kindly amend the clause as under: “The Parties agree to use their best efforts for resolving all disputes arising under or in respect of this Contract within a period of thirty (30) days, promptly, equitably and in good faith, and further agree to provide each other with reasonable access during normal business hours to all non-privileged records, information and data pertaining to any Dispute. For any dispute arising out of this Contract, only the Courts in Chennai shall have jurisdiction to settle such disputes.”	Dispute of any nature would not be entertained by TIDCO with regard to the bid process or selection of the contractor . In cases where TIDCO asks for additional information from any Bidder, the same cannot be adduced as a reason for citing any dispute. All disputes between the successful Bidder and TIDCO shall be settled as per the dispute resolution procedure will be elaborated in the contract to be executed under clause 8 of the Tender
60	Terms of Reference – Clause 8 (RFP Pg. No. 29)	During execution of the Project, the Consultant shall act as representatives of TIDCO for reviewing and monitoring the progress and quality of the construction / equipment of the Project. The Consultant shall be fully responsible for effective time & cost control of the Project failing which he shall be liable for levy of penalty if the delay is attributable to the Consultant.	Kindly cap the amount of penalty to be levied from the Consultant. Amend the clause as under: “During execution of the Project, the Consultant shall act as representatives of TIDCO for reviewing and monitoring the progress and quality of the construction / equipment of the Project. The Consultant shall be fully responsible for effective time & cost control of the Project failing which he shall be liable for levy of penalty equal to 0.05% of the contract price per day subject to a maximum 5% of the contract value if the delay is solely attributable to the Consultant.”	Penalty clause shall be included in the contract agreement with suitable percentage.

**BIDDER - 7**

S. No.	Page no. & RFP Clause No.	Clause details	Queries/Suggestion/Clarification	TIDCO Clarification
61	Clause No. iii	The bidder should have experience of at least one similar project i.e. preparation of a detailed master engineering plan/ Techno Economic Feasibility Report (TEFR) related to the development of infrastructure for FTO/ Airports/ Airstrips/ Air Fields/ Aerodrome. The bidder shall meet these criteria as a sole firm or as a lead bidder of a consortium and the consultancy assignment should have been completed within the last five (5) financial years ending 31.03.2024. This consultancy assignment should necessarily be for a project in India.	Consultancy assignment have been completed within the last ten (10) years as on 31.03.2024.	Consultancy assignments completed within the Last ten (10) financial years ending 31.03.2024 can be considered.
62	Clause No. iv	The bidder should have experience of at least one PMC/PMU project related to the development of infrastructure for FTO/ Airports/ Airstrips/ Air Fields/ Aerodrome/Infrastructure projects/ Roads & Transport. The bidder shall meet these criteria as a sole firm or as a lead bidder of a consortium and the consultancy assignment should have been completed within the last five (5) financial years ending 31.03.2024. This consultancy assignment should necessarily be for a project in India.	Consultancy assignment have been completed within the last ten (10) years as on 31.03.2024.	Consultancy assignments completed within the Last ten (10) financial years ending 31.03.2024 can be considered.
63	Clause No. v	Financial Eligibility: The average annual turnover of the bidder should not be less than INR 50 Crore during the last three (3) financial years (i.e., 2021-22, 2022-23, 2023-24). The proposals satisfying the above minimum eligibility criteria will only be considered for further evaluation.	The average annual turnover of the bidder should not be less than INR 20 Crore during the last three (3) financial years (i.e., 2021-22, 2022-23, 2023-24).	The average annual turnover of the bidder should not be less than INR 20 Crore during the last three (3) financial years (i.e., ,2021-22, 2022-23, 2023-24) can be considered
64	Clause No. 1.2	Analysis of the OLS study carried out: Consultant shall study and analyze the OLS study which has already been done by TIDCO and suggest recommendations on declared distances, if any	If fresh OLS study is required, who will do the same / bear the cost?	Fresh OLS study not required.

**BIDDER - 8**

S. No.	Page no. & RFP Clause No.	Clause details	Queries/Suggestion/Clarification	TIDCO Clarification
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65	Eligibility Criteria S.No 1 Clause I, Page no.25	The sole bidder should be a registered legal entity recognized under the legal statute of India including any Company, Partnership firms / LLP operating for minimum ten (10) years as on March 31, 2024.	Our Company established in 2002 in Saudi Arabia, we have successfully operated our company and expanded our presence by establishing a Registered legal entity in India on March 2022.  We request you to review the clause, consider and allow us to participate in the tender.	Shall be as per RFP conditions.
66	Eligibility Criteria S.No 1 Clause iii, Page no.25	The bidder should have experience of at least one similar project i.e. preparation of a detailed master engineering plan/ Techno Economic Feasibility Report (TEFR) related to the development of infrastructure for FTO/ Airports/ Airstrips/ Air Fields/ Aerodrome. The bidder shall meet these criteria as a sole firm or as a lead bidder of a consortium and the consultancy assignment should have been completed within the last five (5) financial years ending 31.03.2024. This consultancy assignment should necessarily be for a project in India.	Since our Company established in 2002 in Saudi Arabia, we have successfully operated our company and expanded our presence by establishing a Registered legal entity in India on March 2022.  However, we have executed the projects in Saudi Arabia similar to the projects mentioned eligibility criteria, especially we have executed three major airport projects in Saudi Arabia, including EPC, with a combined project value around ₹1000 crore.  We request you to review the clause, consider and allow us to participate in the tender.	Shall be as per RFP conditions.
67	Eligibility Criteria S.No 1 Clause iv, Page no.25	The bidder should have experience of at least one PMC/PMU project related to the development of infrastructure for FTO/ Airports/ Airstrips/ Air Fields/ Aerodrome/Infrastructure projects/ Roads & Transport. The bidder shall meet these criteria as a sole firm or as a lead bidder of a consortium and the consultancy assignment should have been completed within the last five (5) financial years ending 31.03.2024. This consultancy assignment should necessarily be for a project in India.		
68	Eligibility Criteria S.No 1 Clause V, Page no.25	The average annual turnover of the bidder should not be less than INR 50 Crore during the last three (3) financial years (i.e., 2021-22, 2022-23, 2023-24). The proposals satisfying the above minimum eligibility criteria will only be considered for further evaluation.	Since our company was established in India in 2022, we request you to allow us to submit our Financial turnover details from Saudi Arabia to meet the eligibility criteria of the project.	Shall be as per RFP conditions.
<b>BIDDER - 9</b>				
S. No.	Page no. & RFP Clause No.	Clause details	Queries/Suggestion/Clarification	TIDCO Clarification
69	1.Eligibility Criteria and Evaluation Methodology, Clause 1.1 (v)		The stipulated annual average turnover of Rs. 50 Crores appears unreasonably high and does not seem proportional to the expected costs of consultancy services. This criterion may limit the participation of potentially qualified firms.	The average annual turnover of the bidder should not be less than INR 20 Crores during the last three (3) financial years (i.e., ,2021-22, 2022-23, 2023-24) can be considered
70			Project Team Furthermore, uncertainties regarding the project specifications are noted. It remains unclear whether the qualifications and experience of the Team Leader can be flexible, and whether the inclusion of an Architect is mandatory, as this requirement may significantly inflate costs.	Shall be as per RFP conditions.
71	Clause 1.1, Clause 1.3,Clause 4.5,Clause 5.3,		We have noted a discrepancy in the site assessment survey requirements. Specifically, the contradiction between Clause 1.1 and Clause 1.3 concerning the necessity of a Contour and Topographic survey, as well as the availability of the Topo Survey, requires clarification, as it directly impacts the project cost. Additionally, the responsibility for the cost of Proof Checking, as stipulated in Clause 4.5, needs explicit definition to avoid potential misunderstandings. (Who will bear the Proof checking charges). In Clause 5.3, the scope of work for the Preparation of Detailed Estimates lacks clarity regarding the inclusion of a Mobile Tower and Support Infrastructure.	Shall be as per RFP conditions.  Proof checking as mentioned in clause 4.5 of section F of RFP is deleted. As already stated in RFP,Team leader should be permanent employee. Among other members of team ,it is preferred Civil infrastructure expert shall be permanent from any member of consortium
72	In clause: 9 - Timelines and Payment Terms		In time frame column, it has been mentioned that 'T' + Week. The 'T' means what? Time of 5 Weeks for preparation of DPR is seems to be very less.	"T" is the 'Date of acknowledgement of LoA' Revised time line for submission of DPR is T + 12 weeks.

73	Project Management Services & Construction Supervision Clause 1.5 and Clause 2.2.3 (ii), Clause 4.2		<p>5.Project Management Services &amp; Construction Supervision</p> <p>Given that the tender divides the project into two parts—one for the Detailed Project Report and another for Project Management Consultancy Services—there is ambiguity surrounding how to quote for PMC services without definitive knowledge of the project cost. Clarity on the project cost is essential for providing an accurate quote, as preparation of the DPR requires several decisions based on site conditions and the requirements of FTO operators.</p> <p>Further, as outlined in Clause 1.5 and Clause 2.2.3 (ii), it remains uncertain whether the existing alignment of runway (17/35) is final, as adjustments may be necessary. Clause 4.2 distinguishes between relaying and reconstructing the runway, indicating differing scopes and costs.</p> <p>Finally, the allocation of the entire responsibility for effective time and cost control of the project to the PMC consultants, alongside penalty conditions, appears unreasonable. The project’s progress is considerably reliant on the execution contractor, and it seems inequitable to hold the PMC solely accountable for issues arising beyond their control. We would also appreciate clarification on the scope of work and time duration for PMC services. Specifically, are PMC services required solely for the Runway, Taxiway, Apron, Perimeter Road, Fencing, and Drain, or do they extend to all building and other infrastructure facilities required for FTO?</p>	Shall be as per RFP conditions.
74	In Financial Bid Sl.No.1.01		Lumpsum fee for providing services including out of pocket expenses and all other expenses mean what.	Lumpsum fees inclusive of all cost except applicable taxes associated with the assignment

**BIDDER - 10**

S. No.	Page no. & RFP Clause No.	Clause details	Queries/Suggestion/Clarification	TIDCO Clarification
75	SECTION E ELIGIBILITY CRITERIA AND EVALUATION METHODOLOGY  1. MINIMUM QUALIFICATION CRITERIA FOR EVALUATION  Pg. No 21	The bidder should have experience of at least one similar project i.e. preparation of a detailed master engineering plan/ Techno Economic Feasibility Report (TEFR) related to the development of infrastructure for FTO/ Airports/ Airstrips/ Air Fields/ Aerodrome. The bidder shall meet these criteria as a sole firm or as a lead bidder of a consortium and the consultancy assignment should have been completed within the last five (5) financial years ending 31.03.2024. This consultancy assignment should necessarily be for a project in India.	The Consultants’ requests the client to allow subsidiary/group company to use credentials of the parent company wherein the parent has a minimum holding of 99% in the subsidiary/group company and vice versa. However, two group subsidiary companies/ Sister Subsidiary Companies can use the credentials of their counterparts if they are subsidiary of same Parent Company. It is understood that the bidder can also use their group/parent company/subsidiary project/financial credentials as for MNC’s registered in India (International projects) are local representatives of their foreign counterpart to have better delivery mechanism. This will also allow pooling of competencies and resources to provide the best offer to you.	Shall be as per RFP conditions.
76	SECTION E ELIGIBILITY CRITERIA AND EVALUATION METHODOLOGY  1. MINIMUM QUALIFICATION CRITERIA FOR EVALUATION  Pg. No 21	Financial Eligibility: The average annual turnover of the bidder should not be less than INR 50 Crore during the last three (3) financial years (i.e., 2021-22, 2022-23, 2023-24). The proposals satisfying the above minimum eligibility criteria will only be considered for further evaluation.	The Consultants’ requests the client to allow subsidiary/group company to use credentials of the parent company wherein the parent has a minimum holding of 99% in the subsidiary/group company and vice versa. However, two group subsidiary companies/ Sister Subsidiary Companies can use the credentials of their counterparts if they are subsidiary of same Parent Company. It is understood that the bidder can also use their group/parent company/subsidiary project/financial credentials as for MNC’s registered in India (International projects) are local representatives of their foreign counterpart to have better delivery mechanism. This will also allow pooling of competencies and resources to provide the best offer to you.	Shall be as per RFP conditions.
77	General	Bid Submission End Date: 21-Oct-2024 03:00 PM	Considering the upcoming holiday season, We request you to kindly provide 2 weeks time extension for the submission of competitive and comprehensive proposal.	Last date for submission of bids has been extended to 05 Nov 2024 vide corrigendum 1.

**BIDDER - 11**

S. No.	Page no. & RFP Clause No.	Clause details	Queries/Suggestion/Clarification	TIDCO Clarification
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78	1.10 Page No. 9	A Bid Security for an amount of Rs. 1,00,000 /- (One lakh only) will be carried out by the Bidders only through online payment mode	We request you to kindly accept the EMD in form of Bank Guarantee.	Shall be as per RFP conditions.
79	5.10 Page No. 13	The consultant would be selected based on the Quality and Cost Based Selection (QCBS) method with 70% weightage to Technical Proposal and 30% weightage to Financial Proposal.	We request you to kindly modify the QCBS ratio to 80:20 for Technically as well as financial competitive bids.	Shall be as per RFP conditions.
80	Data Sheet Sr. No. 3 Page No.19	Last date for submission of bids: 21.10.2024 at 3:00 PM	We request you to kindly extend the last date of submission by 15 days from the issuance of the pre-bid queries.	Last date for submission of bids has been extended to 05 Nov 2024 vide corrigendum 1.
81	Background of the RFP Page No. 20		We request you to kindly provide following details of the project: 1. Site area. 2. Built up area Kindly share site plan in order to gauge the location and the area of the project	Please refer to Clause 1.6 of section B of the RFP- Information to Bidders. Site area : Approximately 100 acres.
82	1. 1 (iii) Page No.21	The bidder should have experience of at least one similar project i.e. preparation of a detailed master engineering plan/ Techno Economic Feasibility Report (TEFR) related to the development of infrastructure for FTO/ Airports/ Airstrips/ Air Fields/ Aerodrome. The bidder shall meet these criteria as a sole firm or as a lead bidder of a consortium and the consultancy assignment should have been completed within the last five (5) financial years ending 31.03.2024. This consultancy assignment should necessarily be for a project in India.	We request you to kindly modify the clause as follows: The bidder should have experience of at least one similar project i.e. preparation of a detailed master engineering plan/ Techno Economic Feasibility Report (TEFR) / Detailed design / DPR related to the development of infrastructure for FTO/ Airports/ Airstrips/ Airfields/ Aerodrome / Infrastructure projects / Roads and Transport projects. The bidder shall meet these criteria as a sole firm or as a lead bidder of a consortium and the consultancy assignment should have been completed within the last ten (10) financial years ending 31.03.2024. This consultancy assignment should necessarily be for a project in India. Also, kindly consider ongoing project in the mentioned criteria	Shall be as per RFP conditions.
83	1.1 (iv) Page No. 21	The bidder should have experience of at least one PMC/PMU project related to the development of infrastructure for FTO/ Airports/ Airstrips/ Airfields/ Aerodrome/ Infrastructure projects/ Roads & Transport. The bidder shall meet these criteria as a sole firm or as a lead bidder of a consortium and the consultancy assignment should have been completed within the last five (5) financial years ending 31.03.2024. This consultancy assignment should necessarily be for a project in India.	We request you to kindly modify the clause as follows: The bidder should have experience of at least one PMC/PMU project related to the development of infrastructure for FTO/ Airports/ Airstrips/ Airfields/ Aerodrome/ Infrastructure projects/ Roads & Transport. The bidder shall meet these criteria as a sole firm or as a lead bidder of a consortium and the consultancy assignment should have been completed within the last ten (10) financial years ending 31.03.2024. This consultancy assignment should necessarily be for a project in India. Also, kindly consider ongoing project in the mentioned criteria	Consultancy assignments completed within the Last ten (10) financial years ending 31.03.2024 can be considered.
84	1.1 (v) Page No. 21	The average annual turnover of the bidder should not be less than INR 50 Crore during the last three (3) financial years (i.e., 2021-22, 2022-23, 2023-24). The proposals satisfying the above minimum eligibility criteria will only be considered for further evaluation.	We request you to kindly share the cost of the project. Also, in case of JV / consortium, we understand that the technical and financial eligibility shall be fulfilled by both the parties mutually.	Project cost have to be arrived by the bidder based on the estimates. Shall be as per RFP conditions.
85	2.1 Page No. 22	Experience of the Consulting Agency in making Detail Engineering Master Plan: Preparation of a master plan, Techno Economic Feasibility Report (TEFR) including detailed engineering related to the development of infrastructure for FTO/ Airports/ Airstrips/ Airfields/ Aerodrome with minimum one project a) 10 marks for fulfilling minimum qualification criteria given above (One Project). b) Additional projects – 10 marks beyond the one minimum qualification project.	We request you to kindly modify the clause as follows: Preparation of a master plan, Techno Economic Feasibility Report (TEFR) including detailed engineering / detailed design / DPR related to the development of infrastructure for FTO/ Airports/ Airstrips/ Airfields/ Aerodrome / Infrastructure projects / Roads and Transports. Also, kindly consider ongoing project in the mentioned criteria	Shall be as per RFP conditions.

86	2 Page No. 23	Team Leader should be a Postgraduate in Engineering / Management / Planning with specific experience in preparation of detailed Engineering Master Plan, Conceptual design, Engineering design, Infrastructure plan, etc. for FTO/ Airports/ Airstrips/ AirFields/ Aerodrome projects. He / She should have been Team Leader for at least one similar assignment during the last ten years and should be a permanent employee of the firm.	We request you to kindly include Infrastructure projects and road projects in similar assignment.	Shall be as per RFP conditions.
87	2 Page No. 23	Architect: For every additional 2 years of experience- 1 mark will be given limited to a maximum of 2 marks. Architect should be a Postgraduate in Civil Engineering / Urban Planning / Architecture with experience in planning, designing, costing, master plans / schemes and finalization of specification & functional requirement for FTO/ Airports/ Airstrips/ AirFields/ Aerodrome projects.	We request you to kindly include Infrastructure projects in similar assignment.	Atleast one project should be completed in Airport/Airstrip/Airfields/Aerodrome projects. Additional projects may include infrastructure assignments
88		Civil Infrastructure Expert: Infrastructure Expert should be a graduate in Civil Engineering / Infrastructure planning with experience in FTO/ Airports/ Airstrips/ AirFields/ Aerodrome projects	We request you to kindly include Infrastructure projects / road projects in similar assignment.	Atleast one project should be completed in Airport/Airstrip/Airfields/Aerodrome projects. Additional projects may include infrastructure assignments
89	Sr. No. 2 Page No. 23	Team Leader Airport Expert Architect Civil Infrastructure Expert	We understand that the proposed key personnel will be working from their own home office and site deputation is not required.	During planning site deputation is as per requirement. However,during PMC site deputation is asper the RFP clause 8 of section F - Terms of Reference.
90		General: Indemnity	We request you to kindly include the below clause: Indemnity - Either Party shall indemnify the other Party and its officers, directors, employees or agents against the adverse effects of all claims including claims by third parties which arise out of or in connection with this Agreement including any made after the completion or the termination of this Agreement.	Indemnity clause shall be part of the contract to be executed between TIDCO & successful bidder.
91		General: Limitation of Liability	The limitation of liability is not mentioned in the proposed tender document. Thus, we request you to kindly add the below clause: Limitation of Liability - No Party shall be liable for anything done or omitted to be done by it in connection with the performance of any duties or responsibilities under this Contract, except for its' own wilful misconduct or as expressly provided by applicable law.	Limitation of liability clause shall be part of the contract to be executed between TIDCO & successful bidder
92		General: Compensation for Project Delay	Kindly add the below clause for compensation due to delay in project: In case, the project is extended beyond 30 months from client's end due to unavoidable circumstances, escalation of 10% rate per year shall be applicable on the quoted consultancy fees.	Compensation for Project delay clausd shall be part of the contract to be executed between TIDCO & successful bidder with suitable percentage.
93		General: Payment	The lead time for making payment has not been defined in the tender document. We understand that the payment will be released within 30 days of issuance of invoices. Kindly clarify.	Shall be as per RFP conditions.
94		General: Liquidated Damages	Kindly add the below clause for Liquidated damages: For If any delay in services, whose reasons are proven to attributable solely to CONSULTANT, results in extending the overall schedule for completion of the Project, then the CLIENT shall be entitled to recover from CONSULTANT by way of liquidated damages an amount calculated at the rate of quarter percent (¼%) per week or part thereof for such delay, subject to a maximum of five percent (5%) of CONSULTANT's compensation under this Agreement.	Liquidated Damages shall be part of the contract to be executed between TIDCO & successful bidder with suitable percentage.

**BIDDER - 12**

S. No.	Page no. & RFP Clause No.	Clause details	Queries/Suggestion/Clarification	TIDCO Clarification
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95	Clause no. B - 1 pg. no. 8	INFORMATION TO BIDDERS - GENERAL	Consultant requests TIDCO to share general project details for Overall Area (in sqm), existing air strip details, other facilities available, etc.	Please refer to Clause 1.6 of section B of the RFP. Site area - Approximately 100 acres.
96	Clause no. B - 1 pg. no. 9	INFORMATION TO BIDDERS - GENERAL	Consultant requests TIDCO to share the tentative / approximate value of project (in INR) as available.	Project cost has to be arrived by the bidder based on the estimates.
97	Clause 1.10 pg. no. 09	A Bid Security for an amount of Rs. 1,00,000 /- (One lakh only) will be	Consultant requests TIDCO that Bid Security of INR 1,00,000 be paid via Bank Guarantee.	Shall be as per RFP conditions.
98	Clause 8 pg. no. 16	AWARD OF CONTRACT	Consultant requests TIDCO to sign a mutually discussed Contract agreement for a formal engagement subsequent to issuance of LOA.	Please refer clause 8.4 of section B of the RFP.
99	Clause 8.3 pg. no. 16	<b>Performance Security:</b> Performance security equivalent to 5% (Five percent) of the total cost of Financial Proposal shall be furnished from a Nationalized / Scheduled Bank, within 10 working days from the date of issue of LoA before signing of the contract, in the form of a Bank Guarantee in the format specified. The Performance Security will be retained by TIDCO until the completion of the Assignment by the Consultant and will be released 180 (One Hundred Eighty) days after the successful completion of the Assignment.	Consultant requests for an omission on the performance security as this is typically not applicable for Consultancy scope of services.	Shall be as per RFP conditions.
100	Clause no. B - 8.5 pg. no. 16	Commencement of Assignment: The Consultant shall commence the Services from 7 (seven) days from the Date of signing of contract.	Consultant requests TIDCO minimum 4 weeks timeline to mobilise resources and set up team for initiating the project post award of contract.	Shall be as per RFP conditions.
101	Clause no. F - 4.5 pg no 28	The consultant shall prepare Masterplan and Detailed Engineering including but not limited to the structural design, MEP design. The consultant shall carry out Structural analysis & structural design calculations including seismic design based on design output. Designing the services shall be as per relevant Codes & specifications and compliance to general safety and design standards. Proof Checking of all Design and Drawings to be done through reputed organization(s) approved by TIDCO.	Proof Checking of all Design and Drawings to be done through reputed organization(s) approved by TIDCO." Please clarify whether proof checking by TIDCO approved organization(s) is also the scope of appointed consultant.	Proof checking as mentioned in clause 4.5 of section F of RFP is deleted.
102	Clause no. F - 6 pg no 28	LIAISON WITH GOVERNMENT AGENCIES	Consultant requests to omit since these are beyond the scope for Master plan, detailed engineering and PMC services, "6. LIAISON WITH GOVERNMENT AGENCIES 6.1. Liaison with DGCA, AAI, MOCA and other relevant authorities to ensure compliance to applicable standards and guidelines. 6.2. The consultant has to carry out necessary liaison activities with authorities such as DGCA, AAI, MoCA and other authorities as deemed necessary developmental to ensure compliance and necessary approvals for the runway and associated services."	Shall be as per RFP conditions.
103	Clause no. F - 8 pg no 29	PROJECT MANAGEMENT SERVICES INCLUDING CONSTRUCTION SUPERVISION	Consultant requests clarification if the specific team members facilitating the Master planning & Detailed engineering scope of works as per RFP can be working from remote during the Master plan & detailed engineering stage. Visits to site as necessary shall be undertaken by the respective team members during the course of project. Please clarify. Respective team for Project management services shall be based at site only.	During planning site deputation is as per requirement. However, during PMC site deputation is as per the RFP clause 8 of section F - Terms of Reference.
104	Clause no. F - 8 pg no 29	PROJECT MANAGEMENT SERVICES INCLUDING CONSTRUCTION SUPERVISION	Consultant suggests for the specific team members facilitating the Master planning & Detailed engineering scope of works as per RFP shall be working from remote during the construction stage since the scope of works shall be carried out by the Project management team. Visits to site as necessary shall be undertaken by the Master planning & detail engineering team members during the course of project.	Repetition of Q - 9
105	Clause no. F - 8 pg no 29	PROJECT MANAGEMENT SERVICES INCLUDING CONSTRUCTION SUPERVISION	"Project site office with required facilities will be arranged." Consultant requests if the necessary hardware & software components for the respective team is under scope of appointed consultant. Please confirm.	Necessary hardware & software components for the respective team is under the scope of appointed consultant.
106	Clause no. F - 8 pg no 29	PROJECT MANAGEMENT SERVICES INCLUDING CONSTRUCTION SUPERVISION	Consultant requests the details of hardwares - laptop configuration, capacity, etc. that are required to be included in proposal submission, if in case this is in scope of the appointed consultant basis query no. 7.	Required hardwares, laptop with required configuration, capacity, etc to meet the project requirements is to be catered by the appointed consultant.

107	Clause no. F - 8 pg no 29	PROJECT MANAGEMENT SERVICES INCLUDING CONSTRUCTION SUPERVISION	Consultant requests the list of softwares that are required to be included in proposal submission, if in case this is in scope of the appointed consultant basis query no. 7	Please refer to section F - Terms of Reference of the RFP.
108	Clause no. F - 8.1 pg no 30	Construction Phase	"Coordinate the activities such as site take over, discussion with TIDCO and the Contractor(s), review Contractor's work schedule, work plan and implementation schedule as per the contract, review of master list of equipment's and materials, review of master list of personnel review of the Contractor's insurance policy, making arrangements for items like site office, canteen etc."  Consultant requests TIDCO to omit for making arrangements for items like site office, canteen, etc. since this is typically under Contractor's scope of works.	Shall be as per RFP conditions.
109	Clause no. F - 8.1 pg no 31	Construction Phase	"Shall supervise Quality control, testing, commissioning process, procedures and assist TIDCO in issuing certificate of satisfactory completion of works / milestones, establishment of quality control lab at site by the Contractor(s). Compile and review all day-to-day quality control data obtained from the construction sites, and verify the accuracy of such data by random checks of the records and by carrying out independent testing as necessary."  Consultant requests TIDCO to clarify the independent tests referred.	Item or parameters requires independent quality test to be decided and its list be part of the scope of construction contract. Consultant to recommend and list the same and monitor as part of quality control.
110	Clause no. F - 8.1 pg no 31	Construction Phase	Consultant requests to omit since these are beyond the scope for Master plan, detailed engineering and PMC services, "i. Assist TIDCO to address legal issues associated with the Contract. Any assistance with respect to court cases and contract agreement needs to be provided. ii. Analyze and allocate / apportion delays attributable to TIDCO, Contractor, etc. and suggest remedial as well as penal action. Assist in interpreting and applying the various legal provisions of the contract documents, and in amicably resolving disputes.	Shall be as per RFP conditions.
111	Clause no. F - 8.2 pg no 31	Post Construction phase	Submission of Operational & Maintenance Manuals (both hard & soft)  Consultant requests omission of "Operational & Maintenance Manuals" since this is typically in scope of the Contractor. we can facilitate submission of operational & maintenance manuals via the Contractor.	Shall be as per RFP conditions.
112	Clause no. F - 8.2 pg no 32	To ensure the constructed building/buildings, infrastructure facilities and all equipment, Mechanical, Electrical and Plumbing facilities in all the packages connected with the project were fully completed and operational in all aspects and then handover to TIDCO.	"To ensure the constructed building/buildings, infrastructure facilities and all equipment, Mechanical, Electrical and Plumbing facilities in all the packages connected with the project were fully completed and operational in all aspects and then handover to TIDCO."  Consultant shall support in the handover of all the fully completed & operational infrastructure facilities, equipments. etc. by the contractor.	Shall be as per RFP conditions.
113	Clause no. F - 9 pg no 32	TIMELINES AND PAYMENT TERMS	Consultant requests TIDCO to share the tentative timeline for Stage I - Master plan, Detailed engineering scope of services.	Please refer RFP clause 9 of section F.
114	Clause no. F - 9 pg no 32	TIMELINES AND PAYMENT TERMS	Consultant requests TIDCO to clarify if the Stage II will start right after completion of Stage I. If not, please share the time period between Stage I & Stage II.	It will be decided based on the proposal submitted by the bidder for construction contract.
115	Clause no. F - 9 pg no 32	TIMELINES AND PAYMENT TERMS	Consultant suggests for a manmonth resource deployment plan for rendering masterplan, detailed engineering and project management services. Consultant also requests for the payment from TIDCO on monthly basis as per the deployment plan	Shall be as per RFP conditions.
116	Clause no. F - 9 pg no 32	TIMELINES AND PAYMENT TERMS	Consultant requests TIDCO, that any extension in the project duration beyond the duration mentioned in the RFP shall be compensated as per the man-month rate	Shall be as per RFP conditions.

<b>BIDDER - 13</b>				
S. No.	Page no. & RFP Clause No.	Clause details	Queries/Suggestion/Clarification	TIDCO Clarification
117	DATA SHEET Pg. 19 of 47	Last date for submission of bid (online) 3:00 PM on 21.10.2024	We request the client to extend the deadline for submission by at least 15 working days from publishing the pre-bid responses.	Last date for submission of bids has been extended to 05 Nov 2024 vide corrigendum 1.
118	MINIMUM QUALIFICATION CRITERIA FOR EVALUATION Pg. 21 of 47	<p>iii. The bidder should have experience of at least one similar project i.e. preparation of a detailed master engineering plan/ Techno Economic Feasibility Report (TEFR) related to the development of infrastructure for FTO/ Airports/ Airstrips/ Air Fields/ Aerodrome. The bidder shall meet these criteria as a sole firm or as a lead bidder of a consortium and the consultancy assignment should have been completed within the last five (5) financial years ending 31.03.2024. This consultancy assignment should necessarily be for a project in India.</p> <p>iv. The bidder should have experience of at least one PMC/PMU project related to the development of infrastructure for FTO/ Airports/ Airstrips/ Airfields/ Aerodrome/ Infrastructure projects/ Roads &amp; Transport. The bidder shall meet these criteria as a sole firm or as a lead bidder of a consortium and the consultancy assignment should have been completed within the last five (5) financial years ending 31.03.2024. This consultancy assignment should necessarily be for</p>	<p>Infrastructure projects are typically large-scale and often require 2 to 3 years for completion. Therefore, we kindly request the Authority to extend the period for showcasing relevant experience from the current 5 years to the last 10 years. This extension would allow consultants to present a more comprehensive portfolio of completed projects.</p> <p>Furthermore, the consulting market was significantly affected by the COVID-19 pandemic during two of the last five years, which limited opportunities and disrupted the industry. Expanding the timeframe to 10 years would provide a fairer assessment of the consultant's capabilities and experience.</p> <p>The statement may be re-written as –</p> <p>iii. The bidder should have experience of at least one similar project i.e. preparation of a detailed master engineering plan/ Techno Economic Feasibility Report (TEFR) related to the development of infrastructure for FTO/ Airports/ Airstrips/ Air Fields/ Aerodrome. The bidder shall meet these criteria as a sole firm or as a lead bidder of a consortium and the consultancy assignment should have been completed within the last ten (10) financial years ending 31.03.2024. This consultancy assignment should necessarily be for a project in India.</p> <p>iv. The bidder should have experience of at least one PMC/PMU project related to the development of infrastructure for FTO/ Airports/ Airstrips/ Airfields/ Aerodrome/ Infrastructure projects/ Roads &amp; Transport. The bidder shall meet these criteria as a sole firm or as a lead bidder of a consortium and the consultancy assignment should have been completed within the last ten (10) financial years ending 31.03.2024. This consultancy assignment should necessarily be for a project in India.</p>	Consultancy assignments completed within the Last ten (10) financial years ending 31.03.2024 can be considered.
<b>BIDDER - 14</b>				
S. No.	Page no. & RFP Clause No.	Clause details	Queries/Suggestion/Clarification	TIDCO Clarification
119	Page 10 Clause 3.5 (i) and Page 23 Clause 2.1	50% of the project team composition should be permanent employees of the sole firm.  Team Leader - should be a permanent employee of the firm.	We request you to consider Associated Consultants also with the Desired Experience and skills.	Shall be as per RFP conditions.
120	General scope	Terms of Reference	We request you to provide us with the Total Area of the Project.	Please refer to Clause 1.6 of section B of the RFP. Site area : Approximately 100 acres.

121	Page 32 Clause 9	TIMELINES AND PAYMENT TERMS				We request you to include approval period also in the timeline and payment schedule or it may be exclusive of approval time.	Shall be as per RFP conditions.
		Sl. No	Deliverable	Time (T)	Payment (%)		
		1	Submission of Inception Report	T+ 1 week	5%		
		2	Submission of Interim Report having preliminary assessment, test reports, survey report	T+ 3 weeks	10%		
		3	Submission of DPR having Master Plan, Detailed Design & Detailed Estimates	T+ 5 weeks	10%		
		4	Obtain necessary approvals from Govt agencies like DGCA, AAI & MOCA	As per actuals	5%		
		5	Submission of tender Documents	T+ 7 weeks	10%		
		6	Completion of Bid management process including selection of contractor	T+11 weeks	10%		
122	General	Last date for submission of bids: 21.10.2024 at 3:00 PM		As a standard practice, we request you to extend the bid submission by 2-3 weeks from the date of pre bid clarifications.	Last date for submission of bids has been extended to 05 Nov 2024 vide corrigendum 1.		