

TAMILNADU INDUSTRIAL DEVELOPMENT CORPORATION LIMITED

SELECTION OF CONSULTANT FOR TECHNO ECONOMIC VIABILITY STUDY AND TRANSACTION ADVISORY SERVICES FOR THE DEVELOPMENT OF DISTRICT COOLING SYSTEM (DCS) AT FINTECH CITY IN NANDAMBAKKAM, CHENNAI

PRE-BID RESPONSES

Sl.No	Reference as per RFP	Contents of RFP/Queries received from the prospective bidder's email/letter	TIDCO's Clarifications/Replies
<u>Bidder – 1</u>			
1.	Section 5 Clause no:1.1 Phase no:3 Page no:9	Tender Clause: Experience The Bidder should have completed following consulting services in the last 10 years as on March 2023: Should have completed a Techno-Economic Viability study/Feasibility study/DPR, which includes site assessment, policy analysis, energy demand and supply assessment, preliminary design for District Cooling System (DCS) & distribution system, block cost estimation, project structuring, and financial model for at least one District Cooling System at the national or international level (Lead member should have this project experience) AND Should have provided Transaction Advisory (TA) services for the selection of the developer to government entities or public sector entities for development of at least one energy, power, or utility infrastructure project at the national or international level.	Technical Eligibility can be met by the parent company of the Bidder. Parent Company's experience can be considered only if the Parent Company has a minimum 51% shareholding in the Bidder firm. Relevant proof on the shareholding pattern shall be shared.

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		<p>Query: Fichtner India is a wholly owned subsidiary of Fichtner GmbH & Co. KG. We have been operating in India for the last 37 years. We would like to use our principles credentials for qualifications. Kindly confirm if it is acceptable.</p>	
2.	<p>Section 5 Clause no:1.1 Phase no:3 Page no:9</p>	<p>Tender Clause: Experience The Bidder should have completed following consulting services in the last 10 years as on March 2023: Should have completed a Techno-Economic Viability study/Feasibility study/DPR, which includes site assessment, policy analysis, energy demand and supply assessment, preliminary design for District Cooling System (DCS) & distribution system, block cost estimation, project structuring, and financial model for at least one District Cooling System at the national or international level (Lead member should have this project experience) AND Should have provided Transaction Advisory (TA) services for the selection of the developer to government entities or public sector entities for development of at least one energy, power, or utility infrastructure project at the national or international level.</p> <p>Query: We request to modify "The Bidder should have completed following consulting services in the last 16 years as on March 2023".</p>	Tender Condition shall prevail

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3.	Section 5 Clause no:1.1 Phase no:3 Page no:9	<p>Tender Clause: Experience The Bidder should have completed following consulting services in the last 10 years as on March 2023: Should have completed a Techno-Economic Viability study/Feasibility study/DPR, which includes site assessment, policy analysis, energy demand and supply assessment, preliminary design for District Cooling System (DCS) & distribution system, block cost estimation, project structuring, and financial model for at least one District Cooling System at the national or international level (Lead member should have this project experience) AND Should have provided Transaction Advisory (TA) services for the selection of the developer to government entities or public sector entities for development of at least one energy, power, or utility infrastructure project at the national or international level.</p> <p>Query: We request to modify "Should have completed a Techno-Economic Viability study/Feasibility study/DPR/ Due diligence....</p>	Tender Condition shall prevail
4	Section 5 Clause no:1.1 Phase no:3 Page no:9	<p>Tender Clause: Experience The Bidder should have completed following consulting services in the last 10 years as on March 2023: Should have completed a Techno-Economic Viability study/Feasibility study/DPR, which includes site assessment, policy analysis, energy demand and supply assessment, preliminary design for District Cooling System (DCS) & distribution system, block cost</p>	Tender Condition shall prevail

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		<p>estimation, project structuring, and financial model for at least one District Cooling System at the national or international level (Lead member should have this project experience)</p> <p>AND</p> <p>Should have provided Transaction Advisory (TA) services for the selection of the developer to government entities or public sector entities for development of at least one energy, power, or utility infrastructure project at the national or international level.</p> <p>Query:</p> <p>We request you to modify the qualification requirement to as "The Bidder should have completed following consulting services in the last 20 years as on March 2023:</p> <p>Should have completed a Techno-Economic Viability study/Feasibility study/DPR/Due Diligence, which includes site assessment, policy analysis, energy demand and supply assessment, preliminary design for District Cooling System (DCS) & distribution system, block cost estimation, project structuring, and financial model for at least one District Cooling System at the national or international level (Lead member should have this project experience)</p> <p>AND</p> <p>Should have provided Transaction Advisory (TA) services for the selection of the developer to government entities or public sector</p>	

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		<p>entities for development of at least one energy, power, or utility infrastructure project at the national or international level.” Please clarify and confirm.</p>	
5	<p>Section 5 Clause no:1.1 Phase no:3 Page no:9</p>	<p>Tender Clause: Experience The Bidder should have completed following consulting services in the last 10 years as on March 2023: Should have completed a Techno-Economic Viability study/Feasibility study/DPR, which includes site assessment, policy analysis, energy demand and supply assessment, preliminary design for District Cooling System (DCS) & distribution system, block cost estimation, project structuring, and financial model for at least one District Cooling System at the national or international level (Lead member should have this project experience)</p> <p>AND</p> <p>Should have provided Transaction Advisory (TA) services for the selection of the developer to government entities or public sector entities for development of at least one energy, power, or utility infrastructure project at the national or international level.</p> <p>Query: We request you to modify the qualification requirement to as “Should have completed a Techno-Economic Viability study/Feasibility study/DPR/Due diligence, which includes site assessment, policy analysis, energy demand and supply assessment, preliminary design for DCS & distribution system,</p>	<p>Tender Condition shall prevail</p>

SI.No	Reference as per RFP	Contents of RFP/Queries received from the prospective bidder's email/letter	TIDCO's Clarifications/Replies
		<p>block cost estimation, project structuring, and financial model power infrastructure at the national or international level.” Please clarify and confirm.</p>	
6	<p>Section 5 Clause no:1.1 Phase no:3 Page no:9</p>	<p>Tender Clause: Experience “The Bidder -----</p> <p>AND</p> <p>Should have provided Transaction Advisory (TA) services for the selection of the developer to government entities or public sector entities for development of at least one energy, power, or utility infrastructure project at the national or international level.”</p> <p>Query: We request you to modify the qualification requirement to as “Should have provided Transaction Advisory (TA) services for the selection of the developer or BOO/BOOT operator to government entities, public sector entities or large size private entities for development of at least one energy, power, or utility infrastructure project at the national or international level.” Please clarify and confirm.</p>	<p>Agreed.</p> <p>The following para in SI.No.3 Experience under the clause 1. Minimum Qualification Criteria for Evaluation in the Section -5 is amended as below:</p> <p>Experience “The Bidder -----</p> <p>AND</p> <p>Should have provided Transaction Advisory (TA) services for the selection of the developer or BOO/BOOT operator to government entities, public sector entities or private entities for development of at least one energy, power, or utility infrastructure project at the national or international level.”</p>

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<u>Bidder – 2</u>			
7	Section 5 Clause no:1.1 Phase no:3 Page no:9	<p>Tender Clause: Experience The Bidder should have completed following consulting services in the last 10 years as on March 2023:</p> <p>Should have completed a Techno-Economic Viability study/Feasibility study/DPR, which includes site assessment, policy analysis, energy demand and supply assessment, preliminary design for District Cooling System (DCS) & distribution system, block cost estimation, project structuring, and financial model for at least one District Cooling System at the national or international level (Lead member should have this project experience)</p> <p>AND</p> <p>Should have provided Transaction Advisory (TA) services for the selection of the developer to government entities or public sector entities for development of at least one energy, power, or utility infrastructure project at the national or international level.</p> <p>Query: As we have noticed under this clause as mentioned that only lead member's experience shall be considered for eligibility criteria. We request to consider project experience combination of consortium members.</p>	<p>Agreed.</p> <p>All Projects experience can be met collectively by the combination of consortium members.</p>

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be 8		<p>Tender Clause: Experience The Bidder should have completed following consulting services in the last 10 years as on March 2023:</p> <p>Should have completed a Techno-Economic Viability study/Feasibility study/DPR, which includes site assessment, policy analysis, energy demand and supply assessment, preliminary design for District Cooling System (DCS) & distribution system, block cost estimation, project structuring, and financial model for at least one District Cooling System at the national or international level (Lead member should have this project experience)</p> <p>AND</p> <p>Should have provided Transaction Advisory (TA) services for the selection of the developer to government entities or public sector entities for development of at least one energy, power, or utility infrastructure project at the national or international level</p> <p>Query: As the financial model for district cooling system project are like energy, power, or utility infrastructure project. We request to consider financial model service of energy, power, or utility infrastructure project.</p> <p>Request to modify the clause as.</p>	Tender Condition shall prevail

SI.No	Reference as per RFP	Contents of RFP/Queries received from the prospective bidder's email/letter	TIDCO's Clarifications/Replies
		<p>Should have completed a Techno-Economic Viability study/Feasibility study/DPR/Preliminary Engineering, which includes site assessment, energy demand and supply assessment, preliminary design for District Cooling System (DCS) & distribution system, block cost estimation for at least one District Cooling System at the national or international level (Combination of consortium members should have this project experience)</p> <p>AND</p> <p>Should have completed financial model, policy analysis, project structuring services for development of at least one energy, power, or utility infrastructure project at the national or international level.</p> <p>AND</p> <p>Should have provided Transaction Advisory (TA) services for the selection of the developer to government entities or public sector entities for development of at least one energy, power, or utility infrastructure project at the national or international level.</p>	
9	Section 3 Clause no:3.7 Page no:9	<p>Tender Clause: Project Manager/Team Leader – 1 No. Technical specialists and engineers in district energy- 2 Nos. Financial Expert – 1 No. Contract Expert – 1 No.</p>	The proposed core team shall comprise of members from consortium partners.

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		<p>Query: We presume that the proposed core team shall comprise of members from consortium partners and specialized panel consultants. Please confirm.</p>	
10	<p>Section 5 Clause no:2 Phase no:1 Page no:24</p>	<p>Tender Clause: Should have completed a Techno-Economic Viability study/Feasibility study/DPR, which includes site assessment, policy analysis, energy demand and supply assessment, preliminary design for DCS & distribution system, block cost estimation, project structuring, and financial model for at least one District Cooling System at the national or international level</p> <p>a. Qualifying project - 10 marks b. Additional project - 5 Marks for each project (Maximum 10marks)</p> <p>Query: Request to modify the clause as. Should have completed a Techno-Economic Viability study/Feasibility study/DPR/Preliminary Engineering, which includes site assessment, energy demand and supply assessment, preliminary design for District Cooling System (DCS) & distribution system, block cost estimation for at least one District Cooling System at the national or international level (Combination of consortium members should have this project experience)</p>	<p>Tender conditions shall prevail</p>

SI.No	Reference as per RFP	Contents of RFP/Queries received from the prospective bidder's email/letter	TIDCO's Clarifications/Replies
		<p>Qualifying project - 6 marks Additional project - 2 Marks for each project (Maximum 4marks) Max marks : 10 Marks</p> <p>Should have completed financial model, policy analysis, project structuring services for development of at least one energy, power, or utility infrastructure project at the national or international level.</p> <p>Qualifying project - 6 marks Additional project - 2 Marks for each project (Maximum 4marks) Max marks : 10 Marks</p>	
11	Section 3 Clause no:1.7 Page no:6	<p>Tender Clause: A Bid Security (EMD) for an amount of Rs. 1,00,000/- (Rupees one Lakh only) shall be paid by the Bidders only through online payment mode.</p> <p>Query: We request you to kindly accept EMD in form of Bank Guarantee</p>	Tender Conditions shall prevail
12	Section 2 Clause no:2.2 Page no:5	<p>Tender Clause: Last date for submission of bid (online) on or before 3:00 PM on 22.02.2024</p> <p>Query: We request you to kindly extend the last date of submission by 15 days after release of pre-bid queries.</p>	<p>Agreed.</p> <p>Last date for submission of bid (online) is extended till 26.02.2024 3:00 PM</p>

SI.No	Reference as per RFP	Contents of RFP/Queries received from the prospective bidder's email/letter	TIDCO's Clarifications/Replies
13	General:	<p>Query: The quoted contract value by the consultant will include the no. of revision and deliverables agreed by the client. The consultant shall be paid extra for any additional revision or deliverables.</p>	Tender Conditions shall prevail
14	General:	<p>Query: Kindly add the below clause for compensation due to delay in project: In case, the project is extended beyond 6.5 months from client's end due to unavoidable circumstances, escalation of 10%</p>	Tender Conditions shall prevail

**Managing Director
TIDCO**